



Fulcrum Point
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What is your time worth?

If your annual salary is	Every minute is worth	Every hour is worth	.30 minutes a day saved for one year is worth
20,000	.1708	10.25	1,250.26
30,000	.2561	15.37	1,874.66
40,000	.3415	20.49	2,499.78
50,000	.4259	25.61	3,125
60,000	.5123	30.74	3,750.04
70,000	.5977	35.86	4,375.16
80,000	.6831	40.98	5,000.28
90,000	.7685	46.10	5,625.40
100,000	.8538	51.23	6,249.82
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4 executives = \$24,999.28 – just for 4 executives!

50,000	.4259	25.61	3,125
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96 staff members = \$300,000

If you waste 2 hours a week in meetings that is \$5123 a year