



Fulcrum Point

Howard Miller

415-642-0843

howard@fulcrumpointpartners.com

www.fulcrumpointpartners.com

Work Values*

1. Flexibility
2. Adaptability
3. Stability
4. Predictability
5. Being Innovative
6. Being Quick to Take Advantage of Opportunities
7. A Willingness to Experiment
8. Risk Taking
9. Being Careful
10. Autonomy
11. Being Rule Oriented
12. Being Analytical
13. Paying Attention to Detail
14. Being Precise
15. Being Team Oriented
16. Sharing Information Freely
17. Emphasizing a Single Culture Throughout the Organization
18. Being People Oriented
19. Fairness
20. Respect for the Individual's Right
21. Tolerance
22. Informality
23. Being Easy Going
24. Being Calm
25. Being Supportive
26. Being Aggressive
27. Decisiveness
28. Action Orientation
29. Taking Initiative
30. Being Reflective
31. Achievement Orientation
32. Being Demanding
33. Taking Individual Responsibility
34. Having High Expectations for Performance
35. Opportunities for Personal Growth
36. High Pay for Good Performance
37. Security of Employment
38. Offers Praise for Good Performance
39. Low Level of Conflict
40. Confronting Conflict Directly
41. Developing Friends at Work
42. Fitting In
43. Working in Collaboration with others
44. Enthusiasm for the Job
45. Working Long Hours
46. Not Being Constrained by Many Rules
47. An Emphasis on Quality
48. Being Distinctive – Different from Others
49. Having a Good Reputation
50. Being Socially Responsible
51. Being Results Oriented
52. Having a Clear Guiding Philosophy
53. Being Competitive
54. Being Highly Organized

*from Academy of Management